

ANNUAL SUMMIT 2023

at Losby Gods, Thursday 13 and Friday 14 April

RESPONDING TO A CHAOTIC REALITY Strategies for survival – seeking stability.

In our times of great and unknown change, with war in Europe, new regulations and requirements emerging from governments and international bodies, as well as capital and insurance partners; how do you strategically position your business to survive? How can you seek stability in chaos?



Josef Mondl, University of St. Gallen, Switzerland • Ulf Sverdrup, NUPI, Oslo
Elisabeth Holvik, SpareBank1 • Kjartan Bru, BNP Paribas (Oslo) • Martin Stopford, London
Kjersti Tusvik, EFTA, Brussel • Stig Remøy, Olympic Shipping • Frank Solberg, Sibelco
Jens Ismar, Exmar, Belgium • Tore Ulstein, Ulstein Group • Christos Chryssakis, DNV
Jonas K. Nøland, NTNU • Jakub Walenkiewicz, DNV • Jan Emblemsvåg, NTNU



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THURSDAY 13 APRIL

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09:30-10:00	REGISTRATION AND COFFEE, TEA & SNACKS
10:00-10.15	WELCOME AND INTRODUCTION
10:15-12.00	The Geopolitics Tomorrow
	China's Vision 2049: A China Dream Come True or A Global Nightmare In The Making
	Dr Josef Mondl, Director of the China Competence Center, University of St. Gallen
	Europe, Middle East and USA - what now?
	Dr Ulf Sverdrup, Director, NUPI (Norwegian Institute of Foreign Affairs)
12:00-13:00	LUNCH
13.00-13.45	Economic Realities
	Ms Elisabeth Holvik, Chief Economist, SpareBank1
13:45-14:00	COFFEE BREAK
14:00-17:00	MAIN SESSION incl. coffee breaks
	Moderator: Kjartan Bru, Head of Shipping & Offshore, North Europe, BNP Paribas
	OPENING SPEAKERS
	Dr Martin Stopford, former MD of Clarkson Research, author of Maritime Economics and its accompanying website The Maritime Lectures:
	Future Perspectives on Shipping and Trade
	Stig Remøy, shipowner, Olympic Subsea ASA: With your back against the wall, new opportuinites arise. My journey since Annual Summit 2014.
	Kjersti Tusvik, EFTA, Brussel: European maritime policy making development – in light of recent market trends and future challenges
	PANEL DISCUSSION WITH SHORT INTRODUCTIONS BY THE OTHER PANELISTS:
	Cargo owner: Frank Solberg, Sibelco, Country Manager, Director Shipping Global
	Shipowner: Jens Ismar, Executive Director Shipping
17:00-17:30	LIQUID UPDATE
17:30-18:30	PRE DINNER SPEAKER:
	Friction in Business Development - consequences on value creation
40.00	Dr Tore Ulstein, Chairman, Ulstein Group
19:30	APERITIF & ANNUAL SUMMIT DINNER



FRIDAY 14 APRIL

09:00-10:45 **ENERGY**

Emerging ship fuels - is the transition happening fast enough?

Dr Christos Chryssakis (PhD), Business Development Manager, Maritime, DNV

Nuclear Power - Nature's Best Friend

Dr Jonas Kristiansen Nøland, ass. professor, Department of Electric Energy, NTNU

10:45-11:15 **COFFEE REFILL**

11:15–12:00 SHIPPING MARKET UPDATES

A year of swinging fortunes

Mr Jakub Walenkiewicz, Principal Market Analyst, DNV

12:00-12:50 **CLOSING SPEAKER:**

Nuclear power on ships - are you ready?

Dr Jan Emblemsvåg, professor, Department of Ocean Operations

and Civil Engineering, NTNU (Ålesund)

12:50-13.00 CLOSING REMARKS, LUNCH & END OF SUMMIT

COST AND REGISTRATION

NOK 8,900 for members Non-members: NOK 10,900

Price includes all meals, drinks (except bar) and single room accommodation 1 night which we automatically book for you

REGISTRATION (please note that you will be invoiced later):

https://www.shippingoffshorenetwork.no/events/annual-summit-2023/

Or email us at post@shippingoffshorenetwork.no

The venue: https://www.losbygods.no/english/



TERMS & CONDITIONS: No-shows and cancellations later than Thursday 30 March will be invoiced 100%.





DR. JOSEF MONDL studied Sinology and Economics in Vienna and Taipei. He holds a Master in Business Management and Sinology from the University of Vienna and Taiwan University, as well as a Doctor in Business Administration from SMP St Gallen and Florida Gulf Coast University. From 1986 to 1990 he worked as Marketing Officer at the Austrian Embassy Commercial Section Beijing. He was then transferred to the Austrian Embassy Commercial Section Lagos, where he served as Commercial Attache for Equatorial Guinea, Nigeria, Benin, Ghana, Liberia and Sierra Leone from 1990 to 1993. After that, he returned to China, where he continued his posting as Commercial Attache at the Austrian Embassy Commercial Section Beijing until 1998, when he was called back to Austria. Early 2001, a leading Swiss Telecom supplier invited him to head and implement its transfer and setting up part of its production facilities from Switzerland, the US, and the UK, to Mainland China. This

included strategic localization coordination as well as transfer of a plating line from Switzerland.

In 2003, Dr Mondl joined the University of St. Gallen as Executive Director of the China Competence Center, while being lecturer on China related topics in various MBA, EMBA, and other Executive Training Programs. Furthermore, he is a Senior Advisor of the TAO China Center Switzerland, a company specialized in business consulting, strategic market development, and organizational competence building. At the same time, he is Senior Associate China and ASEAN relations at Globethics Leadership Center in Geneva and advices the stars foundation of UBS Switzerland on issues related to Western China Development. Dr Mondl is a frequent guest lecturer on China related issues at various universities and business schools as well as business organizations, has published different articles on China's and Asia's economic and cultural development, and holds seminars on intercultural topic.

DR. ULF SVERDRUP is the Director of the Norwegian Institute of International Affairs (NUPI). He holds a PhD in Political Science from the University of Oslo. Before taking up the position at NUPI, he was a professor at the Norwegian Business School BI, and he has also been a research professor and

researcher at the ARENA, Centre for European Studies, at the University of Oslo.

During his career Sverdrup has published extensively on various topics in international politics, with a particular emphasis on European politics, European integration and Norwegian Foreign Policy. Sverdrup was the Head of the Secretariat for the Official Norwegian Europe Review (NOU 2012:2) which assessed the impacts and implications of Norway's agreements with the EU. He has been a Jean Monnet fellow at the European University Institute, a Visiting scholar at the Mannheimer Zentrum für Europäische Sozialforschung, and he has also worked as senior advisor in the Norwegian Ministry of Foreign Affairs.







ELISABETH HOLVIK is the chief economist at SpareBank 1, the largest alliance of regional and local savings banks in Norway. Holvik has an extensive experience as an economist from the Central Bank of Norway, SEB, BN Bank, and from Nordea, where she also worked in the New York office. In addition, she has worked as a management consultant at McKinsey and Company.

Holvik is member of the board of Olav Thon Eiendom, the Pension Fund Viken Pensionskasse, and Star Seafood, an export company of Norwegian fish.



KJARTAN BRU has some 20 years experience from banking in Paris, Oslo and London. Since 2018, he is Head of Shipping & Offshore, Northern Europe, in BNP Paribas. Previously he was heading DNB's shipping, offshore and logistics activities in Oslo covering Scandinavia and thereafter in London covering EMEA, spending in total about 13 years in the bank. He started his career in Paris in Credit Lyonnais.

Kjartan Bru studied economy at the University of Toulouse before graduating from ESCP Europe, a French business school.

He is a board member of the Shipping & Offshore Network.



DR. MARTIN STOPFORD is a graduate of Oxford University and has a PhD in International Economics from London University. Over 50 years in the maritime industry he held positions as Director of Business Development, British Shipbuilders; Global Shipping Economist, Chase Manhattan Bank N.A.; Chief Executive, Lloyds Maritime Information Services; Managing Director, Clarkson Research; and Executive Director, Clarksons PLC.

Martin Stopford retired from Clarksons PLC in 2012 and Clarkson Research in 2021. He is now running MarEcon Ltd, which he founded in 1997 to support maritime education. Its publications include "Maritime Economics" 3rd edition (2009), now translated into Japanese, Greek, Brazilian, Portuguese, Korean and Turkish. Also, many papers on shipping economics and ship finance. The company website www.mLecs.com provides a wide range of study material for lecturers, students and newcomers to the maritime industry, available on PC or smartphone.

Dr Stopford is visiting professor at the Bayes Business School, London; Newcastle University; and has an honorary doctorate from Solent University, UK. He received the Chojeong Book Prize (2005); Lloyds List Lifetime Achievement Award (2010); Seatrade Global Shipping Personality of the Year (2013); The Onassis Prize for Shipping (2015); and the Capital Link Shipping Leadership Award (2016).







KJERSTI TUSVIK studied law at Stockholm University and the University of Oslo, where she specialised in maritime and insurance law. During the studies she was a Research Assistant at the Scandinavian Institute for Maritime Law at the University of Oslo.

Tusvik has more than 18 years of work experience within the field of environmental, maritime and European EEA transport law, including development of national and international maritime policy and legislation, pollution preparedness and response, claims management, limitation of liability and maritime safety and security. Her experience includes private and public national and international legal services, as well as research and training.

She is a board member of the Norwegian-based international foundation TMT, which is working on the areas of reduction of illegal fishing and improvements in ocean governance. Tusvik has work experience from the Norwegian Coastal Administration, the Legislation Department of the Norwegian Ministry of Justice and the European Maritime Safety Agency (EMSA). She is currently a Senior Officer at the EFTA Secretariat in Brussels, responsible for the transport law in the EEA Agreement.



STIG REMØY is the major shareholder and working chairman of Olympic Subsea ASA. He is a master mariner, graduated from Kristiansand Maritime College and has 15 years of experience as master on fishing and offshore vessels. Stig has also held board positions with a regional bank and other regional and national enterprises, and has been vice president of the Norwegian Shipowners' Association.

EY named him National Entrepreneur of the Year in 2013. Quote: I have a power in me – the will to win!



FRANK SOLBERG holds a master's degree in management from BI Norwegian Business School. He has background from Owners, Industry and Corporate & Investment Banking and has been with Sibelco in two periods 1999-2006 and since 2009. Then he rejoined to set up the shipping function for Sibelco. Currently he holds the positions of Country Manager for Norway and Director Shipping Global.

Sibelco is a global material solutions company head-quartered in Belgium. They mine, process and sell industrial minerals at locations worldwide, focused primarily on silica, clays, feldspathics and olivine. Sibelco are also leaders in glass recycling. They serve industries as diverse as glass, ceramics,

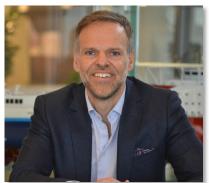
construction, coatings, polymers and water purification. They are located at Lysaker, which is the regional head office for the Nordic region, and have three sites in Norway: Åheim, Fossbekk, Spone, and Stjernøy.



NETWORK



JENS ISMAR has a long and diversified background from the shipping industry. He has been with Exmar in Belgium since 2010, first as Board Member and since 2019 Executive Director. Jens was the CEO of Western Bulk 2008–2019, prior to that he was with BW Gas as Director for the Chartering and Operations Division. He has also been employed by Inge Steensland AS, Stemoco Shipping AS and Lorentzen & Stemoco AS. At Lorentzen & Stemoco he held the position as Managing Director. Jens Ismar has a Bachelor of Business Administration from the Lund University in Sweden.



DR. TORE ULSTEIN is Chair of the Board in Ulstein Group and member of the board in several of the companies in Ulstein Group, and in Ulsmo, Head of the Board at SINTEF and member of the Board at GC Rieber AS. Tore holds a PhD in marine hydrodynamics from Norwegian University of Science and Technology (NTNU) and holds an engineering degree from NTNU and a Diploma from Massachusetts Institute of Technology (MIT). Tore Ulstein has worked as assistant professor at NTNU and as a PhD engineer at Marintek's vessel department.

Prior to Tore's position as Chair of the Board in Ulstein Group, he was for several years deputy Chair of the Board, and he has had several leading positions in the Group, including deputy CEO and managing director of Ulstein Design & Solutions AS and Ulstein Verft AS. He has been Head of the Board and member of the Board in several organisations and companies, including to be the president of NHO – Confederation of Norwegian Enterprise from 2013 to 2017. He has also been Head of the Board in NORCE, member of the Board of Division for Innovation, a member of the Norwegian Academy of Technological Sciences, a member of the Study Program Council for Marine Engineering, a member of the steering committee of the Global Centres of Expertice – Maritime, a member of Norwegian Industries' Innovation Committee, and a member of Det Norske Veritas' (DNV) Nordic Committee for Safety at Sea and Control Committee.



DR. CHRISTOS CHRYSSAKIS is a Business Development Manager at DNV Maritime, focusing on decarbonization and marine fuels. In the past, he has worked at DNV Group Technology & Research focusing on alternative fuels and energy efficiency. Before joining DNV in 2011 he worked as a researcher at the National Technical University of Athens, and at the Institut Francais du Petrole (IFP), in Paris. He has more than 10 years of R&D experience in internal combustion engines for marine, automotive and off-road applications, with particular focus on emissions reduction.

Christos has a Diploma in Mechanical Engineering from the National Technical University of Athens and an MSc and PhD degree from the University of Michigan.

Christos is a highly sought after speaker within the field of decarbonsation of shipping throughout the world today. He is also an important part of the team behind most of DNV's reports in this field.



NETWORK



DR. JONAS KRISTIANSEN NØLAND is currently an Associate Professor of energy conversion with NTNU, a researcher within Nuclear Energy's role in a Renewable Energy System (NERESproject), and a coordinator of NTNU's Clean Aviation research initiative. He holds a PhD in Engineering Physics from Uppsala University - Angstrom Laboratory. Since 2022, he has been part of NTNU's Outstanding Academic Fellows Programme.

His stated goal is to contribute with his skills and knowledge to devolope and improve technology for a better world. His research interests are Transportation Electrification, Electric Aviation, Hyperloop Propulsion, Power Generation, Excitation Systems, etc.

Speciality: Energy conversion - Electromagnetic Design and Analysis of Electrical Machines, and Electromechanics, Power Electronics & Control Engineering.



JAKUB WALENKIEWICZ is Principal Market Analyst at DNV and a regular speaker at maritime industry events. He has more than 22 years of research experience and writes articles, develops statistics and assesses influencing factors between shipping, international trade and energy markets. His analysis of commercially sensitive data is used to evaluate supply and demand trends and synergies between the maritime and offshore industries.

Jakub holds a master's degree in Naval Architecture and has been with DNV since 2000.



DR. JAN EMBLEMSVÅG has been professor at NTNU since 2020, but before that he has had many top management positions in the industry since 2004. The last three were SVP and Shipyard Director/SVP of Innovation and Process Improvements in Vard, SVP Ship Design & Systems in Rolls-Royce Marine and General Manager at Midsund Bruk. He has maintained an adjunct faculty position since 2006 (BI, Høyskolen in Ålesund and NTNU).

He has many years of experience as a consultant, key note speaker and board member/chairman of the board. He has researched and published significantly in Life-Cycle Analyses, Life-Cycle Costing, energy, risk, Lean and other areas.

Jan graduated with a PhD (1999) and a Master of Science (1995) from Georgia Institute of Technology. He is also a sivilingeniør in Mechanical Engineering and Industrial Engineering from Norges Tekniske Høyskole (NTH, 1994) (today known as NTNU).